



MOLDON MARKETING (PVT)LTD
TOTAL FOODSERVICE SOLUTIONS



COMPANY PROFILE



EXECUTIVE SUMMARY

Established in 1996, Moldon Marketing is now the largest in Foodstuffs, Kitchenware, Catering Equipment, and Liquor & Beverages distributors in Zimbabwe. We are 100% Zimbabwe owned and operated. Moldon was established to target the supply of specialist quality service to the foodservice and convenience business sectors. We offer a wide and competitive range of catering, grocery, confectionery, liquor and cleaning products.

Moldon holds the perfect recipe to being the preferred foodservice supplier to countless chefs and commercial kitchens across Zimbabwe. The positioning statement of Moldon – Total Foodservice solutions, every occasion is the cornerstone of our operating model.

The company's Directors are Keith L. Boshi, Monique Kelly and Dambudzo Kabasa

Boasting a unit filled with passionate and experienced food loving people; at Moldon we have the knowledge to know exactly what our customers need from their catering supplies company. We have a staff compliment of 120 plus employees, including our General Manager and management team. The company started off as Empty Bottle Collectors and has grown over the years, introducing other complimentary product lines to the business.

With a depot located in New Ardbennie, Harare, we deliver wholesale catering supplies consisting of around 5000 product lines direct to numerous businesses including licensed trade and restaurants, coffee shops and sandwich bars, schools and universities and establishments in the care industry.

With an ever expanding product range consisting of well known brands and our own home brands, constant product innovation, personal service unmatched by other catering supply companies, plus a complete range of non-food and cleaning products, Moldon is a genuine one stop shop for all of your wholesale catering supplies.



Moldon Marketing – Total Foodservice Solutions

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OUR MISSION

Our objective is to be the number one Sales and Distribution Company throughout Zimbabwe, for the food and catering industries. At Moldon the clue to what we do is in the by-line "Total Foodservice", we are an all in one Foodservice supplier that covers everything from frozen food and chilled food right down to catering supplies including disposables and kitchen sundries. With a food loving team, many of whom have worked in the catering industry, we are the catering supplies company that really understand the needs and desires of our customers.

We are also fully aware of the highly pressured environment that comes with the territory of working in the catering industry and that's why we supply such a wide range of wholesale catering supplies, so that our customers are able to purchase everything they need from one place and have it all delivered at the same time - saving our valuable customers their valuable time and money.

OUR VALUES

- Our sole aim is to make sure that we meet the needs of all of our customers and to be seen as the best foodservice supplier in Zimbabwe
- We understand the importance of professionalism in the service industry and thus strive to be professional and efficient in everything we do, and to apply the highest possible standard of workmanship and ethics.
- We will strive to give our Customers the best response and service according to their needs.
- We implement integrity in all our business dealings and strive for honesty abiding by all rules and regulations of authorities or any organization or company we deal with.



food



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OUR GOALS

- To increase our business to more cities around Zimbabwe
- To keep our Customers satisfied at all times, giving them that personal service that every company/organization seeks.

QUALITY

At Moldon "quality" is not just a throw away term to use as a sales hook – Quality is a control, a system of procedures which ensure that every product, every service and every person you come into contact with in our business is of the very highest standard. Over the years, Moldon has recognised the need to achieve high standards in quality of product and service which is why we have a team of people dedicated to achieving quality through all aspects of our business.

CATERING & KITCHENWARE **M** OILS & SPICES

M GLASSWARE **M** DRIED FRUITS & NUTS **M** FOODS DIVISION

M BEVERAGES **M** PACKAGING & PAPER **M** NESTLE CHOCOLATES & COFFEE

M CHOCOLATES & SWEETS **M** UNIFORMS & SAFETY GEAR

M CLEANING EQUIPMENT & DETERGENTS



equipment



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OUR PEOPLE

Our people make the difference. It is the Moldon Marketing work force who creates value for our customers. They are the life-blood of our organization. We continue to invest in the improvement of our employee's skills in order to achieve superior customer service delivery. We have a high performance standard and believe that this is the best way to keep and attract talent.

OUR CUSTOMERS

At Moldon, our commitment to our customers is a two-way street. We want to provide them the best possible products and services, and we eagerly seek out their thoughts and reactions so we can keep on improving and innovating to meet their needs. With over 1,500 clients, we are a one-stop shop servicing and delivering to all Hotels, Restaurants, Cafés, Night Clubs, Sports Clubs/Bars, Lodges, Event's Organizers, Supermarkets, Bottle Stores, Hospitals, Schools, Canteens and even Tuck Shops.

We service and deliver to all country routes within Zimbabwe.



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BANKING DETAILS

Account Name : Moldon Marketing (Pvt) Ltd
Bank : Barclays Bank
Branch : Birmingham Road
Branch Code : 2157
Account No. : 1051338

OTHER DETAILS

VAT Registration No. 100031561
Business Partner No. 200002878
Company Reg. No. 203/96

WHERE TO FIND US..WE WOULD LOVE TO HEAR FROM YOU!

New Ardbennie – Warehouse – Head Office

2 Bryce Road, New Ardbennie
Harare, Zimbabwe
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newardbennie@moldon.co.zw

Gunhill Branch

114 Churchill Avenue, Gunhill
Harare, Zimbabwe
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gunhill@moldon.co.zw



Victoria Falls Branch

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